## How to measure secrecy: The Financial Secrecy Index 2013

19 September 2014, Norwegian School of Economics, Bergen John Christensen

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tax justice network

## Overview



- Conceptual issues
- Index structure
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  - FSI quantitative component: Global scale weight
  - Combination Secrecy score \* Global scale weight
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- Results Norway
- Applications
  - Contrasting views of the geography of secrecy (lists)
  - Assessing G8 commitments on tax and transparency
  - Research implications
- Conclusions



## The Financial Secrecy Index (FSI)

- Published by Tax Justice Network. Identifies and ranks secrecy jurisdictions ('tax havens') by their contribution to opacity in international finance
- First launched 2009 after two years of research (*Mapping the Faultlines*, Ford Foundation), then releases 2011 and 2013
- Two broad goals:
  - Goal 1: to contribute to and encourage research by collecting data and providing an analytical framework to show how jurisdictions facilitate illicit financial flows
  - Goal 2: to focus policy debates, encourage and monitor policy changes globally towards more financial transparency, by engaging the media and public interest groupings

#### theguardian

News Sport Comment Culture Business Money Life & style

Business > Tax avoidance

#### Britain rules the world of tax havens, Queen is warned

Tax Justice Network say

Simon Bowers theguardian.com, Thursday 7



The Economist World p

- Vi skjuler mer enn Sverige og Danmark

Norge kritiseres på en rekke punkter i årets FINANCIAL CSecrecy Index. Les hvorfor her

#### Schumpeter

Business and management

Previous Next Latest Schumpeter

#### An index of financial secrecy Lifting the veil

Nov 6th 2013, 23:05 by M.V. | NEW YORK

"The bad news is that financial secrecy is still very much alive and well." **Stort** Ju Friday, 8 November, 2013

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#### Luxembourg called financial secrecy "death star" in Tax Justice Network report

07/11/2013

BUSINESS

Published on 07.11.13 13:55

#### La Suisse brille par son opacité

La Suisse figure en tête du classement 2013 de l'opacité financière établi par le Tax Justice Network. Mais si on avait rajouté au Royaume-Uni l'ensemble du réseau britannique, y compris les Bermudes, Jersey ou Gibraltar, ce dernier aurait facilement détrôné la Confédération, ajoute l'organisation non gouvernementale.

7. November 2013 07:41 Internationale Studie

#### **Steueroase Deutschland**





### **Conceptual** issues

A motivating question:

Why is there no consistent definition and identification of 'tax havens', and why have attempts to address problems associated with them failed?

- 'Tax havenry' is a matter of degree, not a binary variable (Wójcik 2012: p.7).
- Tax is not the crucial element for problems created by 'tax havenry' – rather, secrecy is (Murphy 2008).
- Blacklist approaches are difficult to insulate from political influence.

## **Conceptual Issues**

The influential Gordon Report to the US-Treasury of 1981 notes:

"The term 'tax haven' has been loosely defined to include any country having a low or zero rate of tax on all or certain categories of income, and offering a certain level of banking or commercial secrecy. Applied literally, however, this definition would sweep in many industrialized countries not generally considered tax havens, including the United States. [...]

The term 'tax haven' may also be defined by a 'smell' or reputation test: a country is a tax haven if it looks like one and if it is considered to be one by those who care." (Gordon 1981: 14).

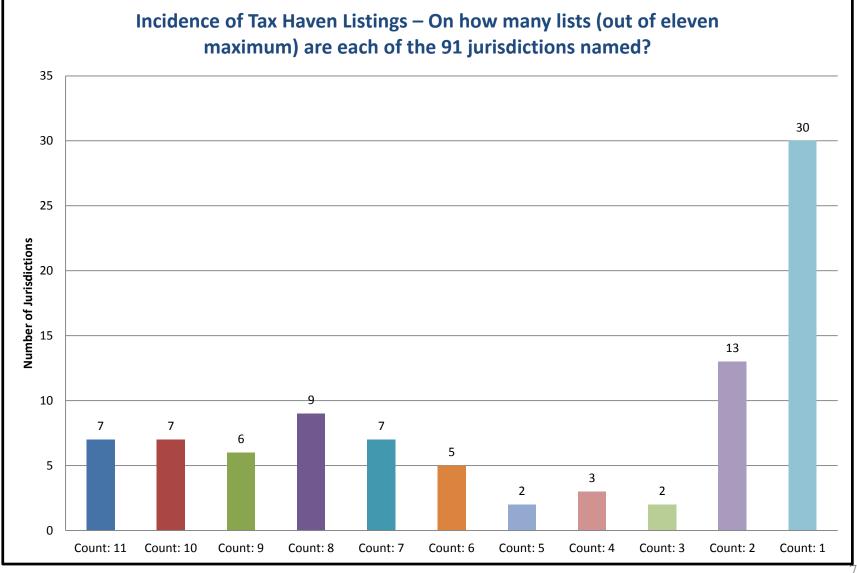
US Senator Grassley, Ex-Chairman of the Committee on Finance of the US-Senate about the question on the definition of "tax shelter":

"A tax shelter is a little like pornography. You can't define it, but you know it when you see it". (US Senate 2002).

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#### **Conceptual issues**



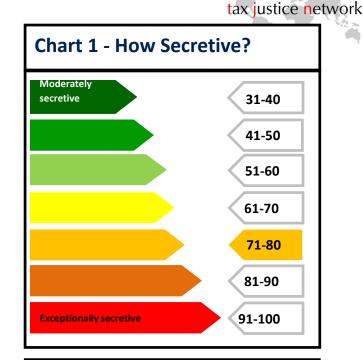
## **Conceptual issues**

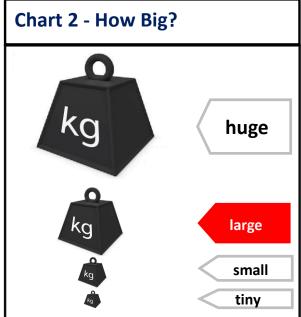
- Difficult research terrain because no agreed definitions of tax havens, offshore financial centres or even 'offshore finance':
  - 'you know it when you see it' approach
  - risk of time lag (e.g. Dubai/UAE, Guatemala, Botswana, Austria)
  - risk of political bias (e.g. OECD countries; Macao etc in 2009)
- 'Secrecy jurisdiction' is a potentially more useful and accurate concept (broadly defined and explored first by Murphy 2008).
- <u>Definition</u>: A secrecy jurisdiction is a jurisdiction which provides facilities that enable people or entities *escape* or undermine the laws, rules and regulations of other jurisdictions *elsewhere*, using secrecy as a prime tool.
- Because "virtually any country might be a `haven' in relation to another" (Picciotto 1992: 132), more nuance needed in order for definition to be operational.

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## Index structure

- FSI measures contribution to global financial secrecy via two components:
- Secrecy Score: Financial secrecy on offer for non-residents (based on 15 key financial secrecy indicators, KFSI)
- Global Scale Weight: Market share for cross-border financial services (based on Zoromé 2007)
- Standard of Quality of FSI: Verifiable, comparable, transparent





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### Index structure

The two components are combined to give a score for jurisdiction (*i*), according to:

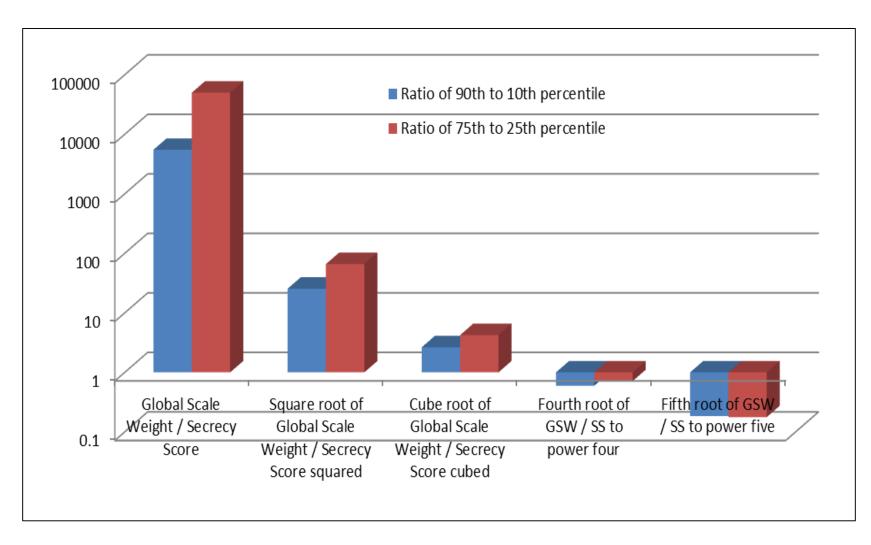
Financial Secrecy Index<sub>i</sub> = Secrecy Score<sub>i</sub><sup>3</sup> \*  $\sqrt[3]{Global Scale Weight_i}$ 

An illustrative example:

	Secrecy Score	GSW	FSI-Rank
Germany	59	4,426116%	8
Liechtenstein	79	0,0117733%	33



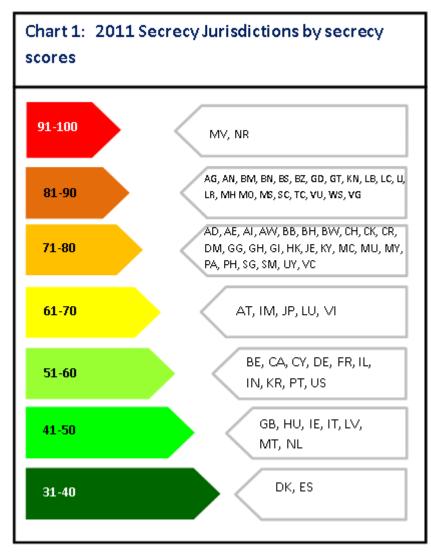
#### Index structure





### Index structure: Secrecy score

- Secrecy Score fed by 15 equally weighted Key Financial Secrecy Indicators (KFSIs)
- All data feeding the KFSIs is publicly available in database reports, fully referenced to public data sources
- A maximum of 49 variables feeds the KFSIs, and the database reports contain up to 202 variables for each of the 82 countries
- Principle of data analysis: lowest available transparency denominator is decisive





### Index structure: Secrecy score

Knowledge of beneficial ownership	co tr	ey aspects of orporate ansparency egulation	Efficiency of tax and financial regulation		International standards and cooperation	
1 Banking Secrecy	4	Public Company Ownership	7	Fit for Information Exchange	11	Anti-money Laundering
2 Trust and Foundations Register	5	Public Company Accounts	8	Efficiency of Tax Administration	12	Automatic Information Exchange
3 Recorded Company Ownership	6	Country-by- country reporting	9	Avoids Promoting Tax Evasion	13	Bilateral Treaties
			10	Harmful Legal Vehicles	14	International Transparency Commitments
					15	International Judicial Cooperation



### Index structure: Global scale weight

Global scale weight for jurisdiction *i* is defined as:

Exports of financial services (true or extrapolated)<sub>i</sub>

Sum of all world exports of financial services (true & extrapolated)

Data	<u>FSI</u>	<u>All</u>
'True' data (BOPS)	48/82	121/246
Extrapolations - asset data (IIP/CIPS)	9/82	20/246
Extrapolations - liability data (CIPS)	23/82	78/246
No data	2/82	27/246

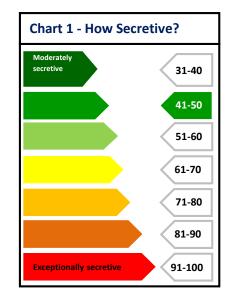
# Results International: FSI 2013<sup>stice network</sup>

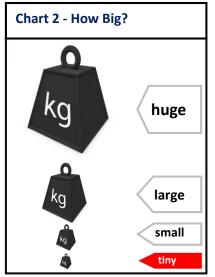
Ranking	FSI	Secrecy Score	Global Scale Weight
1	Switzerland	Samoa	United States
2	Luxembourg	Vanuatu	United Kingdom
3	Hong Kong	Seychelles	Luxembourg
4	Cayman Islands	St. Lucia	Switzerland
5	Singapore	Brunei Darussalam	Cayman Islands
6	USA	Liberia	Germany
7	Lebanon	Marshall Islands	Singapore
8	Germany	Barbados	Ireland
9	Jersey	Belize	Hong Kong S.A.R.
10	Japan	San Marino	France
Average of SS	69.0	83.4	59.3
Sum of GSW	58.9%	0.1%	80.4%

# Results International: FSI 2013

	FSI 2013 - FINAL RESULTS						
RANK	Jurisdiction	FSI-Value <sup>4</sup>	Secrecy Score <sup>5</sup>	Global Scale Weight <sup>6</sup>			
1	Switzerland <sup>2</sup>	1.765,3	78	4,916			
2	Luxembourg <sup>2</sup>	1.454,5	67	12,049			
3	Hong Kong <sup>2</sup>	1.283,4	72	4,206			
4	Cayman Islands <sup>1,2</sup>	1.233,6	70	4,694			
5	Singapore <sup>2</sup>	1.216,9	70	4,280			
6	USA <sup>2</sup>	1.213,0	58	22,586			
7	Lebanon <sup>2</sup>	747,9	79	0,354			
8	Germany <sup>2</sup>	738,3	59	4,326			
9	Jersey <sup>1,2</sup>	591,7	75	0,263			
10	Japan <sup>2</sup>	513,1	61	1,185			
11	Panama	489,6	73	0,190			
12	Malaysia (Labuan) <sup>3</sup>	471,7	80	0,082			
13	Bahrain <sup>2</sup>	461,2	72	0,182			
14	Bermuda <sup>1</sup>	432,4	80	0,061			
15	Guernsey <sup>1</sup>	419,4	67	0,257			
16	United Arab Emirates (Dubai) <sup>2,3</sup>	419,0	79	0,061			
17	Canada <sup>2</sup>	418,5	54	2,008			
18	Austria <sup>2</sup>	400,8	64	0,371			
19	Mauritius <sup>1</sup>	397,9	80	0,047			
20	British Virgin Islands <sup>1,2</sup>	385,4	66	0,241			
21	United Kingdom <sup>1,2</sup>	361,3	40	18,530			

34	Isle of Man <sup>1</sup>	<u>237.2</u>	67	0.049
35	Bahamas <sup>1</sup>	<u>226.8</u>	80	0.009
36	South Africa	<u>209.7</u>	53	0.260
37	Philippines	<u>206.6</u>	67	0.033
38	lsrael <sup>2</sup>	<u>205.9</u>	57	0.132
39	<u>Netherlands<sup>2</sup></u>	<u>204.9</u>	50	0.430
40	<u>Belgium</u> <sup>2</sup>	<u>199.2</u>	45	1.031
41	Cyprus	<u>198.9</u>	52	0.264
42	Dominican Republic	<u>193.7</u>	73	0.012
43	France	<u>190.9</u>	41	2.141
44	<u>Australia</u> <sup>2</sup>	<u>168.1</u>	47	0.394
45	<u>Vanuatu</u>	<u>164.9</u>	87	0.002
46	Costa Rica	<u>157.6</u>	71	0.008
47	Ireland <sup>2</sup>	<u>155.5</u>	37	2.646
48	New Zealand	<u>151.4</u>	52	0.126
49	Gibraltar <sup>1</sup>	<u>147.8</u>	79	0.003
<mark>50</mark>	Norway <sup>2</sup>	<u>142.7</u>	<mark>42</mark>	<mark>0.667</mark>
51	<u>Guatemala</u> <sup>2</sup>	<u>142.4</u>	77	0.003
52	Belize	<u>129.8</u>	80	0.002
53	Latvia	<u>128.1</u>	51	0.090
54	ltaly	<u>118.9</u>	39	0.748
55	<u>Aruba</u> <sup>2</sup>	<u>113.3</u>	71	0.003

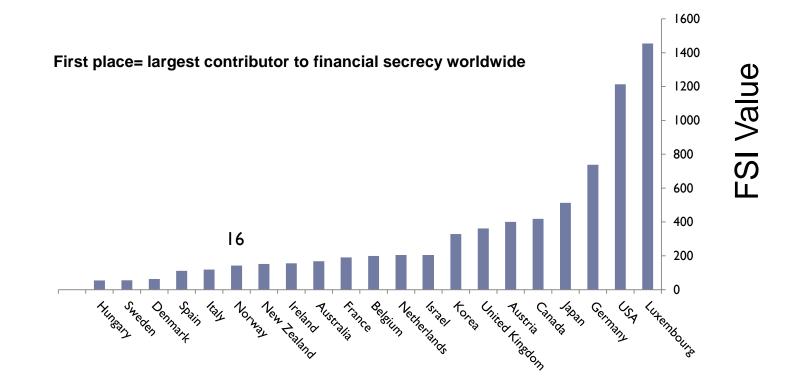




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#### Norway is ranked at 16th out of 22 OECD Countries

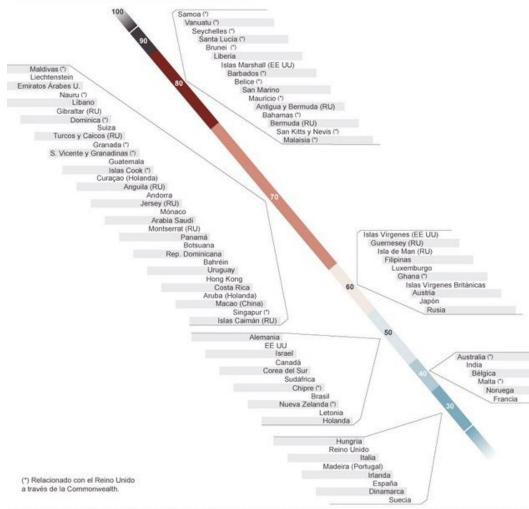




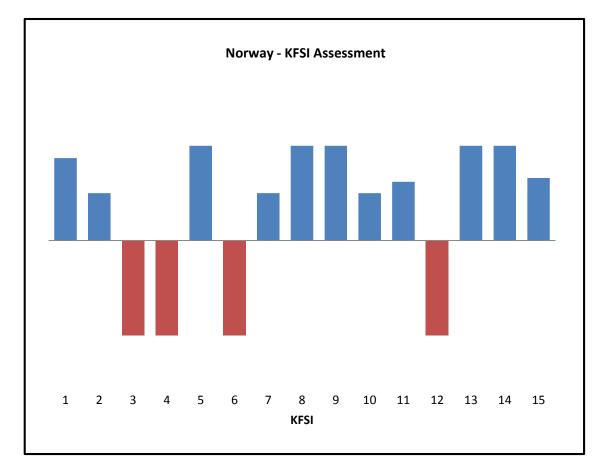
#### By Secrecy Score only:

#### GRADO DE OPACIDAD FINANCIERA

Clasificación de Tax Justice Network. De 100 (opaco) a 0 (transparente).



64	Brazil	BR	52,4
65	Cyprus	CY	52,4
66	New Zealand	NZ	51,97
67	Latvia	LV	51
68	Netherlands	NL	50,13
69	Australia	AU	47,4
70	India	IN	45,97
71	Belgium	BE	45,07
72	Malta	MT	43,87
73	Norway	NO	42,33
74	France	FR	40,97
75	Hungary	HU	40,47
76	United Kingdom	GB	39,87
77	Italy	IT	39,33
78	Portugal (Madeira)	PT	39,07
79	Ireland	IE	37,37
80	Spain	ES	35,6
81	Denmark	DK	32,6
82	Sweden	SE	32,4



KFSI 2: trust and foundations register

KFSI 3: registration of company BO

KFSI 4: publication of company BO or LO

KFSI 6: CBCR

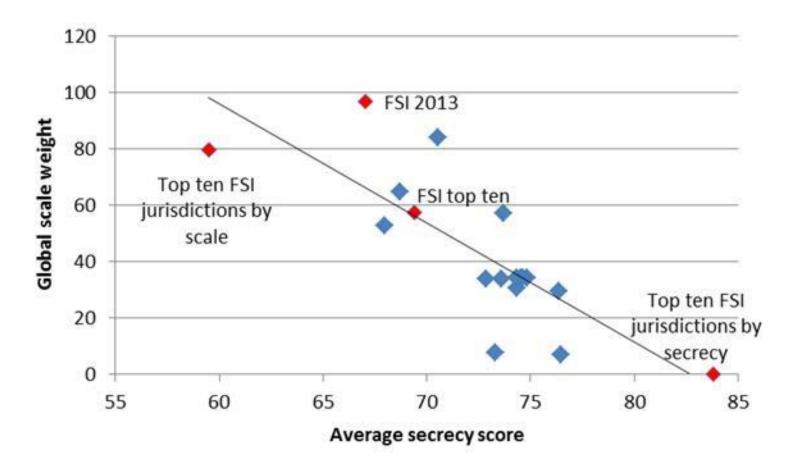
KFSI 12: AIE via EUSTD

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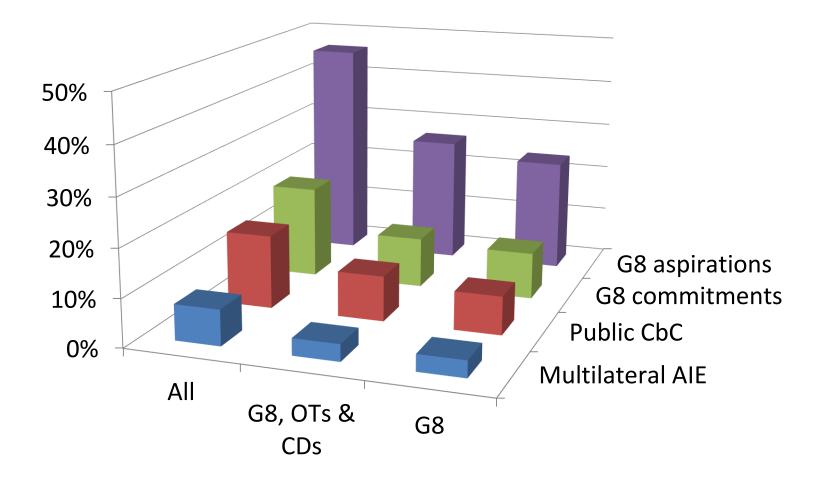
## Application: FSI vs blacklists

Blacklists: small, marginally more secretive; most < 40% GSW FSI: include larger players; near 100% coverage by GSW





#### Application: The G8 agenda Potential reductions in global financial secrecy





## **Research Implications**

- Robustness of existing academic research relying on lists of tax havens / offshore financial centres? E.g. Hines/Rice 1994, Johannesen/Zucman 2014?
- "Bilateral FSI": Country specific rankings where GSW would be substituted by bilateral economic data, including commodity trade or FDI, to identify country-specific vulnerabilities ("risks")



## Conclusions (I)

- Traditional views of financial secrecy and corruption show bias re smaller jurisdictions (lists) and poorer countries (CPI).
- FSI reflects subjective choices, like any index; but its reliance on verifiable, comparable and transparent criteria mitigates against potential biases.
- Revealed geography of secrecy shows importance of major jurisdictions (incl. US, UK, Ger) as well as biggest among the more 'traditional' secrecy juris'ns: Sui, Lux, Cay, Sgp.<sup>24</sup>



# Conclusions (II)

- British network of satellite jurisdictions is globally most important source of problem
- After many small steps, Switzerland on #1 remains key brakesman
- G8/G20 promised a lot, but not delivered yet
- Policy implications
  - Importance of major players (G8) cleaning house;
  - Limited benefits from 'usual suspect' squeeze;
  - Inclusive steps if dev. countries to benefit.

## Literature

- tax justice network
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#### Thank you!

More Information:

- <u>http://www.financialsecrecyindex.com</u>
- <u>http://www.taxjustice.net/blog/</u>
- <u>http://taxjustice.net</u>
- <u>http://treasureislands.org/</u>



